

# Madonna Inn Herefords

## Second Annual Production Sale

### Monday, September 28

12:30 p.m. at the ranch

## San Luis Obispo, California

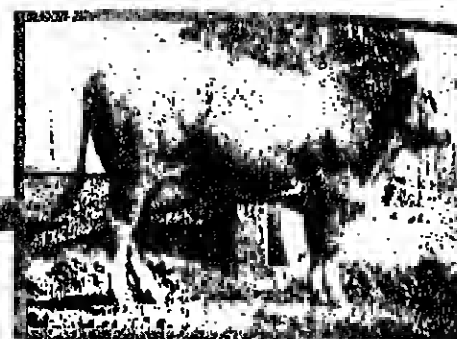
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ADVANCE HAVRE 0255  
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He Sells!



SIR DOMINO 0160  
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## Madonna Inn Herefords

**Special Sale Later This Fall**  
The Turlock Ranch of Madonna Inn Herefords and Pick & Shovel Cattle Co. is selling  
**over 3,000 head**  
of 400-800 lb. commercial steers and heifers. Also selling some Hereford bulls.



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San Luis Obispo, California 93401  
Phone (805) 891-1111

## Comments

We've spent the last several weeks with cattle feeders throughout the Southwest and what we saw you might describe as mind boggling. Imagine having access to a weekly profit and loss statement, possible to formulate feed rations based on the most economical feeds available, in 10 to 12 minutes thanks to those same computers.

Western cattle feeders are among the most innovative cattlemen we have. Don't be surprised when, because of their input, we see a family of feed grains designed exclusively for the Western cattle feeding business. Such a thing could make feeding in the West among the most competitive of any place in North America.

The current 7-state cattle on feed report from USDA will come as no surprise to Western cattle feeders. Most interpret this report as bullish, especially considering the August marketings were 109% ahead of a year ago, while placements were 88% of a year ago.

Moreover, our CNS wire service from Kansas City reported that packers were "bullish" last week about the dressed beef trade. Beef is beginning to move and at lighter weights.

It is interesting to many market observers that because of the lack of heavier beef carcasses, demand for these has been very good. The slower moving carcasses, from 950-1200 lb. live weight fed cattle, have made up the bulk of the carcass offerings this summer.

But, these observers have told us, last week there was only about a \$2 differential between the heavier yielding cattle and their light-weight counterparts. With feeding costs as high as \$71 or better, our feeder friends don't figure there is enough incentive in the current market to feed to heavier weights.

Markettime throughout the West look for record runs through the auctions this fall and winter. Some warn that transportation problems, moving cattle from your ranch to auction, could also be mind boggling. More cattle could possibly be custom fed for ranchers later this year. In any event, if you have cattle to move these people advise that you make arrangements to do so as soon as possible.

## Cattle on feed shows higher cash prices

The 109% marketing figure in the recent USDA seven-state Cattle-On-Feed Report is an indication that cash cattle prices will be higher in coming weeks, according to livestock analysts contacted by CNS.

The increased August marketings, in conjunction with a 6% increase in July marketings, shows that the cattle feeding industry is doing a good job of staying current, the analysts said. Instances of \$70.00 per cwt. steers, basis Texas Penhandle, may be expected in the near term, the sources said.

The report also showed August placements at 88% of a year ago and total on-feed numbers in the seven states at 89% on feed Sept. 1, which also is encouraging news to the industry, the sources said.

Near term cash cattle prices will be mostly steady if present slaughter levels continue and beef consumption increases, said Jim Kropf, an analyst with Livestock Business Advisory Services Inc.

Kropf said Kansas and Texas cattle feeders will sell steers at about \$68.00 to \$69.00 for the next 30 days and \$70.00 in December.

However, he said, corn belt cattle feeders still have larger numbers of cattle to market and will be selling cattle at about \$65.00 to \$68.00 in the near term. This was indicated by Nebraska having 3% more cattle on feed in August than a year earlier, Kropf said.

Tom Tipples, analyst with Professional Cattle Consultants, said the report (Continued on page 6)



**SPECIAL EFFORT PAYS OFF**—Gliding over a sloppy track in 21:69, Special Effort became the first Triple Crown winner in Quarter Horse history at the 23rd running of the All-American Futurity at Ruidoso Downs. The \$528,000 purse upped the colt's earnings to \$1,106,723 making him the richest Quarter Horse on record. See page 4.

## "Urban" coyote poses threat to western U.S. inhabitants

By PAMELA MARCOTTE  
Coyotes, a familiar character to farmers and ranchers, increasingly are seen by those in urban settings.

To California residents who live along the foothills in the Glendale, Pasadena and Los Angeles areas these "urban" coyotes are a common sight. The familiar "rural" coyote usually travels in packs at dusk when looking for food. Normally, he poses no threat to man, and is so fact rather cowardly when confronted. They raise their pups in remote, sheltered dens or burrows.

The "urban" coyote, according to Robert Howell, county deputy agriculture commissioner in the Glendale area, "is a new breed." This breed is bold, sometimes vicious and comfortable with man.

Howell told Western Livestock Journal that residents have settled in an area known previously as "coyote territory" and the coyotes haven't left due to the attractiveness of leftover food in area garbage cans. These unfearful coyotes are encouraged through feedings by sympathetic people. This artificial food supply caused coyote overpopulation and dependence upon man.

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## WESTERN LIVESTOCK JOURNAL

A CROW PUBLICATION

News • Trends • Sales • Shows • Markets

September 21, 1981 Central Edition Vol. 80, No. 47

## U.S. Choice vs. no-roll: Safeway executive defends 'no-roll' marketing approach

By GLEN RICHARDSON  
A Safeway Stores, Inc., executive has defended his company's decision to discontinue Choice beef and to sell 100% "no-roll" as a positive sales decision backed by sound marketing research.

Speaking at the opening fall meeting of the Rocky Mountain Chapter of the National Agri-Marketing Assn., Ed Price, corporate agricultural relations executive at Safeway, said a market survey showed over one-third of their customers thought Choice was leaner than Good.

From the marketing survey, Price said Safeway concluded that "consumers were confused by the grading system; price was the most important factor in purchasing beef; and, they like boneless, waste-free, lean cuts of beef that have flavor and tenderness."

Following the market survey, Safeway began a test program of selling leaner non-U.S. Choice along with U.S. Choice in four divisions.

After the initial test 2 1/2 years ago, he told the Rocky Mountain agricultural marketers, the program has been expanded to all but two divisions where local laws require beef to be government graded.

Price admitted that within some divisions in the no-roll program, there are a few stores that also carry some Choice cuts due to continuing customer demand. (Continued on page 9)

## U.S. ag exports may influence farm bill cuts

By Martha Williams  
Donald E. deKieffer, general counsel for the U.S. trade representative, predicts that farm bill restrictions and cuts will be influenced by the need for U.S. agricultural exports.

"The U.S. is becoming more market oriented with agricultural exports," according to deKieffer.

The general counsel told Western Livestock Journal he could not comment on the recent sale of surplus butter to New Zealand because it seems likely there will be litigation on the case.

His office will step up monitoring of the subsidies code, and bring cases against trading partners who persist in violating the codes he promised. "When the subsidies code is violated and it hurts the U.S. in third world markets, we'll take appropriate action," he added.

He said there is not a great deal of support for U.S. commodity agreements within the present administration, and felt this would probably be reflected in the coming farm bill debate which "shapes up as a significant legislative battle." He feels "we have to stop stockpiling agricultural products," but the question is how to phase out price supports for agriculture. Because agriculture products are the leading U.S. export, deKieffer predicts both U.S. domestic and marketing programs will get more intense scrutiny both here, and from U.S. trading partners.

## Meat inspectors object to cattle standards

A labor union representing federal meat inspectors has asked USDA to withdraw its new cattle inspection work standards, saying the new standards were based more on budget considerations than effectiveness, reports CNS.

On July 14 USDA proposed changes in cattle inspection standards designed to reduce the number of USDA inspectors needed for post-mortem cattle inspections. USDA said the New York standards made possible by advances in inspection technology, would increase the productivity of its inspectors without reducing the effectiveness of the inspection program. Those new work standards generally would permit cattle slaughter plants to increase line speeds.

In public comments on the new standards, James Murphy, chairman of the joint council of Food inspection locals, told USDA the standards were based on an arbitrary decision by the administration's office of management and budget that inspection staffing should be reduced. He said that decision was made without reference to how reduced staffing would effect the welfare of inspectors or consumer protection.

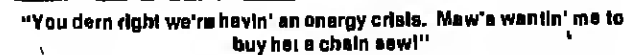
Five of the six public comments USDA received on the proposal, mostly from individual inspectors, expressed some concerns about the new standards. These inspectors generally said the new standards would increase the likelihood of unwholesome meat reaching consumers, especially meat derived from cows and bulls, which have a higher incidence of disease. Some inspectors also said the standards would subject them to increased job-related fatigue and stress.

Moise Waguespack, deputy director of USDA's northeast meat and poultry inspection region, said the (Continued on page 9)

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## By Act No. 104



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23rd All-American:

# Special Effort outsprints field of two-year-olds at Ruidoso

Special Effort glided over a sloppy track like a speedboat and roared into Quarter Horse immortality in the 23rd staging of the All-American Futurity at Ruidoso Downs on Labor Day.

At the finish of the rein-drenched 440-yard journey, it was Special Effort in control by a crushing four lengths and richer by a tremendous \$628,000. The victory made Special Effort the first horse in history to win the Triple Crown for two-year-old Quarter Horses and upped his earnings to \$1,106,723, which made him the richest Quarter Horse of all time.

In winning the All-American Futurity, Special Effort logged his ninth straight win against no defeats. Enrlier in the

Ruidoso meeting, Special Effort set up his Triple Crown season by rolling to a length win as an even-money favorite in the \$787,360 Kansas Futurity at 360 yards.

The second leg in the Triple Crown trail was the \$669,370 Rainbow Futurity at 440 yards on July 26. Special Effort won by 1 1/4 lengths as a 1-3 favorite. In doing so, he became the first horse since Tiny's Gary (1974) to win both the Kansas and Rainbow futurities.

Special Effort dominated his competition mercilessly during the season, scoring the top qualifying time for the Kansas Futurity (17:80 seconds), the top qualifying time for the Rainbow Futurity (20:02) and the top qualifying time for the All-American Futurity,

(21:78)

The colt, piloted by W.R. Hunt, was clocked in 21:89 on Labor Day.

Special Effort is owned by Dan and Jolene Urschel of Cenaden, Texas and was trained by Johnnie Goodman. Bred by Allen Moehrig of Sequit, Texas, Special Effort was purchased as a yearling for \$20,000. The buyer was Allan Taylor, a pipeline contractor from Beeville, Texas.

After setting the top qualifying time for the Kansas Futurity, Special Effort caught the attention of Dan and Jolene Urschel. Following some hurried wheeling and dealing, the Urschels bought Special Effort for \$1 million.

Prior to the All-American trials, Special Effort was syndicated for \$15 million. It was the biggest syndication package ever put together for a quarter horse in training. The deal was the brainchild of Don Tynar, the well-known horse agent from Oklahoma City. In the syndication package (which takes effect

upon the retirement of the colt), 150 shares were offered at \$100,000 per share. A hundred shares were quickly marketed, and Urschel retained 50 shares.

During the press conference following the All-American, Tynar was asked how much the colt's value had soared after the All-American victory. "I haven't had time to figure it out, but I can tell you this—when I was in the winner's circle a few minutes ago, someone came up to me and offered \$250,000 for a share, if one were available," Tynar said. "I'd say that \$250,000 figure is a good projection. That puts the total value of the colt at \$37.5 million."

Urschel, who admitted to being pretty "anxious" on the day of the All-American, called the victory one of the greatest moments of his life. He said it was a great relief when Special Effort opened up easily near the finish line, and when the colt hit the wire, the first thought which occurred to Urschel was the following: "Praise the

Lord!"

Jockey Hunt had this view: "The only thing I was worried about was that something might happen because of the mud. When it rains as much as it did, anything can go. But everything went perfectly, as always. When we got that good start, I was sure we had the race. We were bumped a little by Exclusive. Roulas as we were getting out of the gate, but it didn't amount to much."

Trainer Goodman observed: "I felt if I was ever going to win a Triple Crown, Special Effort would be the horse to do it. In this business, the competition is tremendous. The odds of a horse staying unbeaten are stacked against you." Goodman, 41, who hails from Lockhart, Texas, also noted: "This is the fastest horse I've ever trained. The biggest thrill I've ever had was winning this All-American."

Special Effort is by the thoroughbred stallion, Raise Your Gines, out of

the quarter horse mare, Go Effortlessly.

Special Effort was made a heavy 3-6 favorite in the All-American and returned \$2.60, \$2.40, \$2.20. His four-length win was the biggest in All-American history.

Go For Bugs, a 1 1/4 longshot owned by Cleo Graham of Wynnewood, Okla., finished second and collected \$213,600. Go For Bugs was piloted by Nicky Wilson. The trainer is Kenoth Grimes. The payoffs: \$6.60, \$3.20.

Classy Native, a filly owned by L.V. Bell of Wichita, Kan., finished third, a head behind Go For Bugs. Harley Crosby was up. Classy Native earned \$99,600 and returned \$6.20. The filly went off at just over 20-1. The sire of Classy Native is Hiss-native.

The 12-race Labor Day program, which closed out the most successful season in Ruidoso history, accounted for a handle of \$1,170,954, the biggest handle ever recorded at Ruidoso.

## Assn. announces upcoming bull test

By JERRY YORK

The Western Colorado Bull Test Assn. recently announced the schedule for its upcoming test. The test will again be located at the Jack Shea Feedlot in Delta, Colo. and bulls will be received on Oct. 21 with the test commencing Nov. 11.

The bull will be weighed on a 28 day period throughout the 140 day test and the top 1/2 of the bulls tested based upon the performance index will sell in the association's sale April 17. The test is an all breeds bull test and further information can be had by contacting the Western Colorado Bull Test Assn., 1608 Twelve Road, Loma, Colo. 81624.

The association officers and directors include: Les Hill, Colbran, president; Dick Mott, vice president; Jinx Everatt, secretary-treasurer and Dean Walck, Lowell Klingensmith, Gene Spangler, Bart Strang and Doug Hall as directors.



**MANAGER**—Dr. Richard L. Danke was named manager of feed ingredient marketing for the agricultural group of Allied Chemical, a company of Allied Corp. Headquartered at the West Zone sales office in Omaha, Danke is responsible for market and product development of Comp-N 45 and urea liquor.

There ain't a horse that can't be rode; there ain't a man that can't be throwed.

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Female Sale

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At the Ranch  
McKellar, Texas

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McKellar, Texas  
The McKellar Red Brahman  
McKellar, Texas  
The McKellar Red Brahman  
McKellar, Texas



## Cattle on feed shows higher cash prices

(Continued from page 1)  
port indicated that the industry is "well ahead of schedule" and the fourth quarter should find the industry in "excellent shape."

"Tippens said slaughter will peak within the next two weeks if it has not already and cash cattle prices will trade in the present range during that time."

As the slaughter levels decrease seasonally, cash cattle prices "should be at

or above \$70.00" in coming weeks.

The state of the economy and beef demand are more important to long-term cash cattle prices than are cattle prices, according to Bob Price, project leader of the Western Livestock Marketing Information Project.

Also, Price said, the marketing "hole" expected in December, because of low placements in July and August, may be filled by late moving feeder cattle.

## USDA sees little reduction in Soviet livestock numbers

There is little evidence of any reduction in Soviet livestock numbers despite tight feed supplies, according to USDA reports CNS. However, some adjustments may be apparent in a month or two, USDA said in a foreign agriculture circular on the Soviet grain situation.

USDA said Soviet cattle and poultry numbers continued of record levels on Aug. 1, while swine herds equaled the previous high. However, numbers of sheep and goats continued at the recent depressed level. With supplies of grain only slightly above last year's level, the USSR may have to forego some growth in the livestock, USDA said.

USDA listed several factors that could explain the

absence of any apparent adjustments to date, including:

- Adherence to seasonal patterns, with heavy slaughtering not starting until September or October.

- A good early forage crop, permitting a reduction in the grain content of some rations.

- The early start and rapid pace of the harvest, which may have provided some relief to an otherwise tightening grain position.

- The third consecutive year of poor crops may have prompted more efficient utilization of grain for feed, which, along with increased use of high protein feed supplements, may have resulted in a lower proportion of grain in total feed requirements.

## "Urban" coyote threatens West

(Continued from page 1)  
"Residents are even seeing dens of pups in their back yards," according to Howell.

Previous to a coyote attack that took the life of a young girl in August, the Glendale city council had no plan to deal with the problem of the "urban" coyote. Since then, Glendale city officials have started a program of emergency coyote trapping in order to alleviate the overpopulated conditions.

Two dozen traps have been distributed in the area of highest coyote population. These padded steel traps, are intended to kill the coyote quickly. The trapping program is working well in the Glendale area. Twelve coyotes have been caught recently.

WESTERN LIVESTOCK JOURNAL  
September 21, 1981

E.N. Jeffers & Sons

# 28th Cowman's Production Sale

October 5

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Typical of our herd bulls is Montana Domino 9002, a son of "Clown". He had a 205-day wt. of 681 lbs. and an 1100-lb. 365-day wt. Other featured herd sires are Mischief 169, A proud grandson of RC Mischief D-1 and possibly the most complete bull we have ever owned, RC Mischief 698 is a 2500-lb. bull that stands 6'0" tall. His calves are extremely popular with our buyers.

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# Users give mixed reviews of computer meat trade system

Users of the American Meat Exchange's computer-assisted trading system (CATS) gave mixed reviews about the electronic meat trading system in telephone interviews with CNS.

Although users agreed that CATS is valuable to the future of the meat trading industry, the system will never serve the industry as the only media on which meat will be traded, they said.

CATS has been in operation since June 15 and has 18 users, ranging from a few of the nation's largest packers and retailers to some of the smallest meat industry firms. About 10 to 15 loads of meat are traded on the system weekly, according to William Albanos, Jr., AME founder and CATS developer.

The main complaint about CATS, the users agreed, is that there are too few buyers and sellers on the system.

According to Lynn Grant, sales manager of Union Packing Co., which slaughters 15,000 cattle a week at its two plants, he has been on the system for the last eight weeks and only one buyer has been on line during that time.

"The system needs more people on it. If there were more on the system, it might be worthwhile, but right now it isn't much help," Grant said. Union sold six to eight loads two weeks ago but has not sold any since.

A spokesman for one of the largest packers using CATS said the Kroger Co. is the largest buyer on the system. "Many of the buyers on the system are not within our credit limits, which is a problem for us," he said.

The system, Grant said, might prove more appealing to the industry if some larger packers, retailers, and wholesalers were on line.

Although the packer users include MBPX Corp., Spencer Foods, Swift Independent Packing Co. and John Morrell and Co., the nation's largest packer—Jova Beef Processors, Inc.—has not elected to be on the system. Safeway stores Inc., The Kroger Co. and Javall Stores Inc. represent the largest retail establishments using CATS, but packer users said Kroger is the only retail buyer on line at any given time.

M.E. Sirhan, assistant professor at the University of Illinois and CATS project leader for USDA, said Kroger makes 80 to 90% of the retail transactions on CATS.

Another problem, a packer user said, is that CATS may not be able to handle the many specialized items the boxed beef industry is producing or will produce in the future.

Packers and fabricators are developing new boxed products all the time, each with a little different methodology. It is easier to describe

such idiosyncrasies, such as trim specifications, over the telephone than in the result section on a CATS terminal screen, Grant agreed. "The majority of meat is now traded via telephone."

Sirhan said many of the users have made requests to have additional boxed beef cuts added to CATS' item list. There are more than 50 boxed beef items and more than 25 boxed pork items currently on the list, Sirhan said, but more boxed items are needed.

But packers are reluctant to put boxed beef items on the system, because they do not want competitors and customers to know their pricing strategies and supply situations.

"Users have requested about 85 to 90 additional boxed items be added to the item list," Sirhan said. Other users said the system is cumbersome in its present form.

Albanos and Sirhan said they are adjusting CATS to make it more efficient for current users.

Effective Oct. 1, "CATS II" will be tested, and according to Albanos, it is a greatly improved system allowing users to make transactions more quickly. CATS II, with its additional capabilities, will cut operation time by 20% and users will not have to be retrained.

Albanos said CATS II will be expanded to handle five transactions simultaneously instead of just one as the system does

now. "There will be a possibility of trading mixed loads instead of just one item to just one destination," he said.

Users of CATS II also will be able to put out bids and respond to bids easier, Albanos said. It will include a signal mechanism that will alert a willing seller that a willing buyer is responding.

"Before, a seller would always have to check and see if there was a respondent. Now there will be a signal light or bell that will get their attention," Albanos said.

CATS will come under close scrutiny in December when the first formal evaluation must be done for the government, Sirhan said.

In addition, grant money from USDA and state of Illinois will be depleted in about six months.

"After the grant money is exhausted, the industry will have to decide if they want such a system," Sirhan said.

Albanos and the General Electric Information Services Co., a subsidiary of General Electric and a co-

developer of CATS, will then have to decide if it is a profitable venture, Sirhan said.

The users contacted agreed that other packers, wholesalers and retailers are taking a wait-and-see attitude about the system and are a bit hesitant about taking part in the CATS experiment.

Albanos said the concept of electronic trading has been proven, and inquiry about the system has increased. But the industry is closely watching the system.

Tom Vaughn, director of meat procurement for Kroger, said if the system can gain support from the industry, it could be important to the industry.

"We're still studying it and know there has to be a lot more people on the system," Vaughn said.

He does not believe the CATS system will be the only way meat will be traded in the future, but it is important because it brings new buyers and sellers together.

"We are doing business with a new packer we hadn't done business with

prior to CATS. We have a new supplier out of the system, and that's important," Vaughn said.

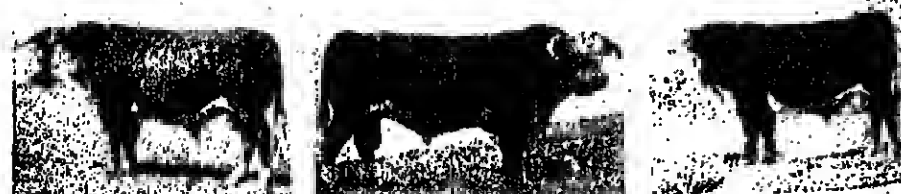
The other sources agreed with Vaughn and said the CATS system possibly can broaden the horizons of many small packers and wholesalers, providing a wider market for their products.



**DEDICATION**—Register of Merit Hereford activities at the New Mexico state fair in Albuquerque will be dedicated to Bill Ljungdahl. Ljungdahl served 21 years as extension livestock specialist for New Mexico State University, retiring in 1978 and for many years was livestock superintendent at the New Mexico State Fair.

## THE BOTTOM LINE

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A bull battery offering one of the greatest concentrations of Line One breeding from the Havre, Montana station ever assembled. MONTANA DOMINO 78024 (left) the highest-priced bull to ever leave the station. L1 DOMINO 6164, a Denver Sale-tapper (frame score 8, 2260 lbs.) and L1 DOMINO 78020, a 2200-lb. half-brother to "0154", join the great bull, MONTANA DOMINO 78194, Havre's 1978 top-selling 4 high-indexing bull, in peeling one of the great bull batteries ever offered. They, their get and service sell!

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## Block appoints 4 to federal board

U.S. Agriculture Secretary John Block recently appointed four public members to the board of directors of the Federal Crop Insurance Corp., reports CNS.

Nominees were Ray Fosse of Illinois, a representative of the private insurance industry, and former Edward Askew of Thurman, Iowa, William Houston III of Mississippi, and William McFarlane of Clovis, Calif.

USDA members of the board include agriculture undersecretary, Sealey Lodwick, undersecretary, Frank Naylor and Molvin Sims, FCIC chairman.

## IBP considers 3 pork plant sites

Iowa Beef Processors, Inc., the nation's largest beef processor, is considering three sites in east-central Iowa and northwestern Illinois for a pork processing plant, it was disclosed recently, according to UPI.

Robert Peterson, chairman and chief executive officer, said the company had taken options on land near Low Moor and Stanwood, Iowa, and Sheffield, Ill. Each site contains about 1,600 acres.

Peterson said meetings would be scheduled with appropriate officials in both states to discuss the locations in more detail.

A timetable for construction of a new plant had not been determined, he said. IBP had announced some time ago that it planned to begin a major expansion in pork processing.

## Auction Results

**AMERICAN PAINT HORSE ASSN.**  
Oklahoma City, Okla., July 24-31  
10 stallions . . . \$4,271  
48 mares . . . \$5,857  
10 geldings . . . \$1,850  
77 lots . . . \$4,951

Auctioneers: Harold McElraith, Laurel, and Phil Schooley, Bloomfield

**Tops:** Chief's Dan Good, 1075 dun overo mare, Lindsay L. Bennetts, Golden, Colo., to T.J. or BeeDee Brown, Blanco, Texas, \$17,100. MS Jessica James, 1979 bay overo mare, Jean L. Garfield, Roswell, Wis., to Haystack Farm, Ltd., Yukon, \$16,500. SNIP's Miss Kitty, 1974 sorrel overo mare, Sandra Vela, Wellington, Ohio, to Mr. and Mrs. Paul M. Tott, Cedar Hill, \$12,000. Gold Julie, 1978 sorrel overo mare, Adam Ranch, Wilcox, Neb., to Kelly A. Lingerfelt, Riverside, Calif., \$10,800. Pat's Top Robin, 1976 sorrel overo stallion, The Willards, Tucson, Ariz., to Foy Olsen, St.

Holans, Ore., \$10,100. Miss Sil Trudy, 1977 sorrel overo mare, Bill H. Gabel, Hagerman, N.M., to Robert Ingstad, Valley City, N.D., \$10,000. Hubbs Frosty Girl, 1978 sorrel overo mare, Robert G. Bartholomew, Bakerfield, Calif., to Ronald E. Hill, Richmond, \$10,000. Farmer Brown, 1974 sorrel tobiano stallion, Glos H. and/or Eve J. Yost, Laredo, to Jed H. Hingst, Jr., \$9,700. Red Son of Rex, 1979 sorrel overo mare, Circle S Horses, L.M., Longview, to Robert Ingstad, Valley City, N.D., \$9,500. Edons Spring Rain, 1975 sorrel overo mare, Jo Ann Mullins, Hyannisville, Md., to Robert Ingstad, Valley City, N.D., \$8,400. Stormy Hancock Two, 1978 red roan overo stallion, Robert O. Noleboom, Corvallis, S.D., to Martin or Marie Noleboom, Corvallis, S.D., \$8,000. Herdick Lady, 1975 palomino overo mare, Jack B. Shong, Longview, to Robert Ingstad, Valley City, N.D., \$6,800. Two Eye Polches, 1980 sorrel tobiano mare, Simms Sables, Clovis, N.M., to Harkin E. O'Leary, El Paso, \$6,000.

## A Dispersion of Producing Cows

The result of years and years of strict selection and culling sell  
**OCTOBER 3** in our **COMPLETE DISPERSION**  
at the ranch • Chinook, Montana • 11:30 a.m.

- 115 Cows and Calves
- 45 Yearling Bred Heifers
- 6 Herd Bulls
- 20 Yearling Bulls

Consistently High Production Cows . . . Bred to these Leading Sires:  
"David" (La Grand Domino 7184), L1 Domino 75827, BJ Domino 707, CH Domino 539, and LHR L1 Domino 413.

Females will be pregnancy examined.

Contact us for more information

**CLEAR CREEK** herefords



**SJ L1 DOMINO 707**—He has the credentials to be a great one with his lineage, his size, his sheer size and correct composition and most importantly—his progeny. Sired by the "Lund Bull" and out of a great Lund cow, WR-107, GR-107, YR-116, IPR-107. He, his progeny and his service sell.

**Box 595**  
**Chinook, Mont. 59523**  
Tom Burns, 408/357-4207  
Bob Sharples, 408/357-4118  
Claude Winderker, Consultant,  
408/285-7710

• Located 15 miles east of Havre and 1 mile south  
or 7 miles west of Chinook and 1 mile south.

## Matlock and Carol Rose Quarter Horse Production Sale October 1-2 • Gainesville, Texas Thursday and Friday at the ranch

Be sure  
to attend  
this  
"World of  
Champions"  
Sale

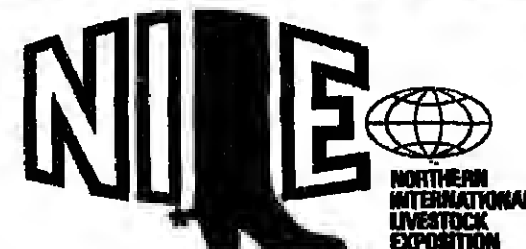
MATLOCK & CAROL ROSE  
**Matlock & Rose, Inc.**  
Quarter Horses  
P.O. Box 906, GAINESVILLE, TEXAS 76240  
3 MILES NORTH OF GAINESVILLE ON I-35

The sale where every horse will be either a great broodmare bred to . . .  
or a terrific young prospect sired by . . .  
one of these **WORLD CHAMPION STALLIONS**:

**PEPPY SAN**—  
The only NCHA Champion Cutting Horse and AQHA Champion whose get have won six NCHA World Championships.  
**PEPONITA**—  
Five times World Champion Cutting Horse, 1975 through 1979 NCHA Top Ten.  
**ZAN PARR BAR**—  
The only horse in the world to be three times World Champion Halter Stallion—  
1979 World High Point Steer Roping Horse.  
**GENUINE DOC**—  
The winner of the Non-Pro Division of the Atlantic States Cutting Futurity, winner of the Junior Cutting at the Fort Worth Fat Stock Show and placed 3rd in the Non-Pro Division and was a semi-finalist in the Open Division of the 1981 NCHA Super Stakes. He has earned 8 Cutting Points and is qualified for the 1981 World Championship Show in Junior Cutting.

Sale Manager: Dean H. Parker • 801/752-7701  
P.O. Box 3266 • Logan, Utah 84321

Professional Sale Management  
by DEAN H. PARKER •  
THANE LANCASTER & ASSOC.



**RED  
ANGUS  
DAYS**

**Wednesday  
October 14  
Billings, Montana**

**11:00 a.m.—Show (Metra Building)**  
**4:00 p.m.—"Prestigious Inspector" Female Sale**  
Early consignments include cattle inspected by these  
**Prestigious Inspectors:**

Bill Woolston  
John E. Rice & Sons Polled Herefords, Sheridan, Wyoming  
Lance Fletcher, Wyoming Pinzgauer Ranch, Sheridan, Wyoming  
Wayne Stevenson, Basin Angus Ranch, Moccasin, Montana  
Richard Lacey, Lacey Herefords, Drummond, Montana  
Doug Arntzen, Arntzen Angus Ranch, Christina, Montana  
Arvin Arson, Montana Farmer Stockman, Billings  
George Ellis, Beartooth Hereford Ranch, Columbus, Montana  
Jay Leachman, Prax, Montana  
Angus Assn., Bozeman  
Art Linton, Professor and  
Head of Animal and Range  
Sciences, Montana State  
University, Bozeman

For further information  
or catalogs contact:  
**John Lambrecht**  
Custer, Montana  
408/635-4880















INTERMOUNTAIN  
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400 HEAD RANCH in central Nevada. No winter feeding. Call: 702/421-7127 in evenings. No brokers please.

## Chicken Lips!

Well... Just about anything can be found in WJ's Classified Corral.

\$1,200 PER ACRE  
300 Acres, new home, shop and garage.

\$450,000  
300 Acre farm, new home, shop and corral.

\$1,125,000  
640 Acres, low crop farm, watered with upland and wetlands.

\$1,700/ACRE  
320 Acre low crop farm, watered with wheel lines. We have others.

Also have some good cow ranches. OFFER REAL ESTATE, Mountain Home, Idaho. Stan Scott, 208/587-8471, days; 208/587-5034, evenings.

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WESTERN FARMS/RANCHES  
From 100 to 3,000 acres  
Cattle ranches: 100 to 4,500 head  
New free lunchboxes, located in Idaho, Montana, Nevada, Oregon, Utah and Washington  
Tell us what you want.

Call: 208/346-3183  
P.O. Box 886  
Boise, ID 83702

ROBISON REALTY, INC.  
Bill Knipe/Dan Withers

Hard to get good help these days?

Not if you advertise in the Classified Corral's "Help Wanted" section.

Sierra Valley Ranch  
2,100 (approx.) acre irrigated farm & cattle ranch, Plumas Co., CA. 25 mi. NW of Reno & 40 mi. north of Lake Tahoe. Center pivot & wheel lines, & stockwater from 4 wells, 3 windmills. Irrigated land planted to alfalfa. Native pasture has 300-350 cow capacity during summer months.

Jack Horton  
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P.O. Box 1788 • Idaho Falls, ID 83401  
PHONE: 208/524-4070; Even: 522-0501

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2. ALSO include \$2.00 PER INSERTION for cost of forwarding replies.

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FARM/RANCH COMBO  
810 DEEDED ACRES: 20 miles south of Burley, Idaho, 288 acres under pivot and wheel lines. Cattle company water and small dam well. On head cattle permit on forest and BLM. Additional ground could be developed. 2 homes and other improvements. Liberal terms. \$528,000.

SOUTHERN IDAHO REALTY  
P.O. Box 1048, Burley, ID 83818  
PHONE: 208/678-1118

Evenings, David R. Price  
208/678-2840  
Boyd R. Poulton  
208/678-0910

FLI  
FARM AND LAND INVESTMENT

IN COUNCIL VALLEY, IDAHO  
450 Acre cow ranch with 2 sets of newer improvements in secluded, aesthetic setting on Weiser River near Coeur d'Alene. Approximately 10 acres bottom land, balance in dryland hay and pasture, fences good. Reduced to \$225,000. Terms.

240 ACRE ALFALFA & GRAIN FARM  
With good improvements in Cambridge, Idaho area. Approximately 220 acres irrigated with sprinklers. \$460,000. Terms or exchange possible.

NEAR NEW PLYMOUTH, IDAHO  
Good, 50 acre irrigated ranch, nice home, full basement, corral, feedlot, etc. Now in hay and pasture, could be row cropped. Presently operated as cattle and registered horse ranch. \$177,500. Terms.

400 ACRE RANCH  
In Indian Valley, Idaho on Little Weiser River. 40 acres irrigated bottomland, 70 acres dryland alfalfa, more land could be developed. Large, older, remodeled home, 2 large barns in picturesque river location. \$325,000. Terms available.

366 ACRES IRRIGATED RANCH  
Near New Meadows, Idaho, includes 3 homes, several outbuildings, 140 acre surplus temperature hot springs, beautiful setting in high mountain valley. New hunting and fishing, year around recreation. On Little Salmon River. Beautiful ranch with many exceptional features. \$1,300,000. Terms available.

MULLER AGENCY, INC.  
Box 7, Council, ID 83812  
PHONE: 208/753-4284  
Evenings and Weekends, Bill Criss, 208/253-8090

K - REALTY  
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918 Acres contiguous with the Snake River with three, 3 bedroom homes and a 2 room home, 2 machine storage sheds with shops, one, 80'x80', one, 40'x80', 19,800 bushel grain storage, 2,800 ton silage storage, 10 ton livestock scale, 1,700 head feedlot. Land is irrigated from concrete ditches and sprinklers. Stock water is provided from an artesian well. This property is located in southwestern Idaho ranch country, approximately 40 miles from Boise. The present owner has a successful custom calf growing business through late fall, winter and early spring months. Approximately \$240,000 of assumable at 8 1/2%. Balance after down carried by seller over 20 years of F.L.B. rates. Price: \$1,588 per acre including improvements.

815 Acres development or recreational property in beautiful Garden Valley. Approximately 1 hour north of Boise, Idaho. More land can be added. Owner will consider exchange for cattle ranch or sale of parcels. This area has extensive development projects in progress. Owner financed, excellent.

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IDAHO RANCHES  
1,700 HEAD  
550 HEAD  
400 HEAD  
300 HEAD

2,800 ACRES  
920 Acres  
1,300 Acres  
950 Acres

Jerry Worley, 208/338-3333  
FENWICK REAL ESTATE  
Boise, Idaho

CATTLE RANCHES  
800 Head Mother Cows

Over 12,000 deeded acres, about 800 high ground, free water. Excellent improvements. About 80% of operation handled on deeded base. 1 ton winters. Very scenic, excellent hunting and fishing. Any no time ranch on the market.

600 Animal Unit

2,692 Deeded with BLM and forest on the gate. 3 miles of stream with about 1,100 acres bottom ground. Good improvements, free water. About 80% of operation handled on deeded base. 2 ton winters. High mountain valley, a good one! Owner anxious and ready to deal.

350 Animal Units

On 1,250 deeded with BLM and forest. 3 miles of major river through ranch. Great fishing and hunting. 2 ton winters. One of the most scenic ranches in the country. 38 miles to commercial airport. Priced below market.

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IDAHO MOUNTAIN RANCH  
1,700 Par year around, excellent climate, 2,800 acres deeded, 1,800+ irrigated gravity sprinklers, free water, ideas across hay, private ponds, 5 bedroom, newer home, good farms, \$3,400,000.

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FENWICK REAL ESTATE  
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100 Acres near Klamath Falls 150 irrigated, all in pasture. Nice home, 2 bedrooms and outbuildings \$315,000. Terms.

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